



ISL Products International

Re-engineering Electronic Components
For Superior Product Performance



ISL CONCIERGE COMPONENT SERVICES

- *modifying standard parts to optimize your application*
- *engineering and manufacturing custom-designed components*
- *designing and tooling new products*
- *locating and supplying hard-to-find components*
- *when we can't source the "hard-to-find," ISL will build it for you*

INNOVATION | INTEGRITY | PASSION | QUALITY | RESPECT

■ ISL Core Values

THE ISL COMMITMENT

ISL Products International is committed to delivering the ultimate in quality products and services to our customers. We promise to continuously innovate and improve our components, processes, services and staff, assuring the finest solutions to your problems.

Every day, ISL works hard:

- to ensure that products meet specifications;
- to identify and resolve issues early in the process;
- to test thoroughly throughout product development;
- to keep the supply chain for your production both reliable and responsive.

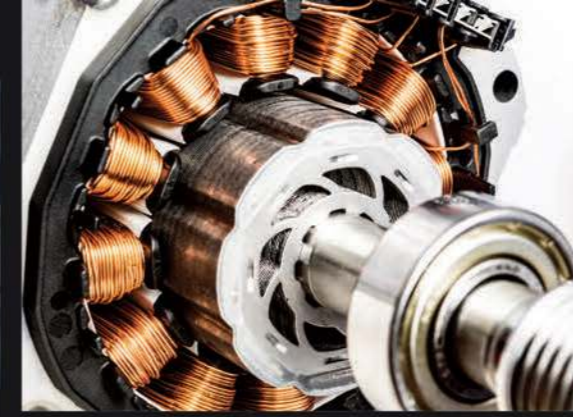
For over 40 years, ISL has been assisting customers to improve profitability. We look forward to welcoming you to our personal approach to engineering, and collaborating with you to develop the best possible production results.





ISL Products International

ENGINEERING THAT POWERS YOUR SUCCESS



What We Do

Since 1975, ISL Products International, Ltd. has been working closely with engineers and purchasing professionals to supply specialized electronic and electro-mechanical components. We source and re-engineer devices to optimize your product performance. ISL Concierge Services include managing the supply chain to assure your continuous production line activity.

Concierge Component Services

ISL Concierge Component Services are unique in the industry. In our focused personal approach, ISL engineers collaborate with you to identify specific needs and investigate options. The result is an effective and exacting resolution to your design challenges.

The careful attention you receive from ISL Products transforms "Standard Off-The-Shelf" components to "Custom Off-The-Shelf" components, or C.O.T.S. When the standard component in your circuit is not providing the performance you need to make your product work as you intended, the ISL team of engineers partner with your engineers to tweak that component to customize and optimize performance.

Best of all, our experts are always seeking cost-saving options and, in most cases, we are able to redesign and enhance existing components with little or no tooling expense.

Electronic and Electro-mechanical Components

COMPONENTS

ISL sources, supplies—and manufactures—a broad range of audio devices: buzzers, loud speakers, sirens and transducers. We also specialize in cable assemblies, potentiometers, ballasts, power supplies and transformers, to name only a few.

Electro-mechanical components include AC motors, DC motors, gear motors, and gear boxes, as well as relays, switches and solenoids. In short, though we do not deal in semi-conductors, ISL is limitless in the variety of passive and electro-mechanical components we can supply. *A more comprehensive list of ISL Component Solutions is on the back cover.*

INTERNATIONAL PRODUCTION

When manufacturing is necessary, ISL brings low-cost production to your doorstep. For over 30 years, we have carefully selected and maintained relationships with high-quality companies in Asia. To assure strict conformance with precision standards and delivery schedules, we retain personnel in Hong Kong, Taiwan, various sites in China and other global locations.

Our close relationships with overseas suppliers provide financial advantages to our customers. In many cases, we do not require letters of credit to place orders, eliminating the need for you to tie up working capital.

Savvy Logistics Management

ISL Concierge Services include logistics management of inventory and delivery to various locations according to your prescribed schedule.

FORECASTING

The global environment that we live and work in often creates obstacles. The logistics team at ISL has the experience to anticipate delays due to factory shutdowns caused by international holidays, official and otherwise. ISL provides extended forecasts to allow our customers uninterrupted production.

WAREHOUSING

The ISL warehouse in the Kansas City region contains one million square feet of space. We offer customers this secure, central location to store and release inventory at your convenience. Our key advantage is shorter shipping routes from warehouse to your plant, resulting in very reasonable domestic shipping charges. We also maintain a smaller warehouse facility at our Long Island, New York headquarters for the benefit of customers on the East Coast and Europe.

JUST-IN-TIME OR J.I.T. PROGRAMS

With your factory locations potentially anywhere around the globe, the most cost efficient way to assure the best price and delivery is by means of a Blanket Purchase Order. We encourage quarterly orders, allowing ISL Products to partner and coordinate the supply chain to your benefit by means of our stock and release programs.



ISL Engineering and Component Sourcing

Successful Solutions for Over 40 Years



"Many companies are in the business of selling electronic components. ISL Products International is in the business of selling solutions."

~ Ken Kawaller, President

ELECTRONIC COMPONENT SOLUTIONS

■ Audio Components

- Loud Speakers
- Buzzers
- Transducers
- Micro Speakers
- Sirens
- Condenser Microphones

■ Cable Assemblies and Connectors

■ Motors and Mechanisms

- AC Motors
- DC Motors
- Gear Boxes
- Gear Motors
- Pumps
- Motor Assemblies

■ Sensors

- Transducers
- Relays
- Switches
- Solenoids

■ Passive Components

- Capacitors
- Coils
- Inductors
- Potentiometers
- Transformers

■ Ballasts and Power Supplies

ISL is limitless in the variety of passive and electro-mechanical components we can supply.

When you need fast, precise,
cost-effective service, contact:



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